

BUY SELL RENT

CLASSIFIED ADVERTISEMENTS

Gets a Position—Gets Help
Barter and Exchange

If your name appears in the telephone directory you can telephone your want "ads" to The News-Times office and a bill will be mailed after its insertion. Home phone 1151; Bell phone 2100.

"WANT ADS"

AUCTION SALES AND AUCTIONEERS.

PUBLIC SALE—Tuesday, Nov. 16th, at 1 p. m. on Sam'l Dunn's farm one mile west of Olive st. on Michigan av. road. Horses, hogs, complete line of farming implements, and stock corn. John A. Hartman, auctioneer; Harry Witter, clerk; Herman Saubedissen, Prop.

Hunsberger, live stock, real estate auctioneer. Home phone 1063; Bell 522 Mishawaka.

LOST AND FOUND.

BOSTON TERRIER LOST—Reward by F. C. Williams. Home 823.

DOG LOST—With two white rings around his neck and a short tail, long ears, a Boston bull. Answers by name of Snookum. Return to the C. D. Buffet, Bert Annis. Reward offered.

CANVAS TARPULIN LOST—Large, brown, either on College st. Michigan av., or Chain lake road. Reward. Phone Bell 498; Home 548.

DOG LOST—Young collie, named Liddle. White feet, breast and collar. Liberal reward if returned to 821 Vista av.

SITUATION WANTED MALE.

The News-Times will print all "SITUATION WANTED" advertisements, when paid for in advance, THREE times for the price of ONE insertion. SEVEN times for the price of THREE insertions.

SITUATION WANTED—FEMALE.

SITUATION WANTED—Graphotype and addressograph operator, ledger clerk or general office work. Address B-100, News-Times.

MALE HELP WANTED.

\$50.00 weekly easy. 90c profit on every dollar. No deliveries. New unique, fascinating business. Everything furnished free. No money required. Experience unnecessary. Write quick. Ira Seymour, Mgr., Springfield, O.

AGENTS—Establish a business of your own with our teas, coffees and 300 other household necessities. Our premiums are business getters. Write for sample outfit. Royal Tea Company, 2401 S. Park av., Chicago, Ill.

MAN WANTED—To work on farm. Call Home phone 4102.

YOUNG MAN WANTED—Experienced, for grocery deliveryman. D. N. Becker, 1065-7 S. Carroll st.

BOYS WANTED—With school, to work after school. 407 S. Mich. st.

YOUNG MAN WANTED—To learn barber's trade. 205 Vista av.

FEMALE HELP WANTED

LAUNDRY HELP WANTED—Experienced. Inquire in person. Do not telephone. Ideal Laundry Co., 426 S. Michigan st.

WANTED—Cultured woman to work a few hours each day. Bell 3440; Home 1632.

HELP WANTED—MISCELLANEOUS

MEN, Women, common schooling, desiring Government positions, \$70 monthly, write for list 48 immediately. Philadelphia Civil Service School, Philadelphia, Pa.

HOUSEHOLD AND DOMESTICS.

WANTED—Woman to help in farm household. Call Co. B. 9122 after 6 p. m.

GIRL WANTED—Experienced, for general household work. Two in family; no washings. 1022 E. Jefferson Blvd. Bell 604; Home 1710.

GIRL WANTED—For general household work. Small family; no washings. Mrs. Fred L. Dennis, 111 Marquette av. Bell phone 406.

WANTED—Reliable woman for general household work apply on Friday. 816 Legend ave. Bell 4120.

OFFICE HELP.

REGISTER FREE, for best positions. Stenographers, bookkeepers, typists, dictaphones, auditors, etc. Private secretaries, credit and cost clerks. General office people.

ALL BUSINESS FIRMS: Call Home 2210; Bell 2900, for above office assistants.

Free service. Thomas School of Stenography and Typewriting (Emp. Dept.). Licensed Emp. Agency. American Trust Bldg.

A COURSE AT THE KELLEY BUSINESS SCHOOL spells efficiency. We teach the famous Biles System of bookkeeping and accounting. Complete shorthand and touch typewriting. Knox system of salesmanship and business efficiency. Business, English, etc. Day and night school. Free employment bureau. Begin any day or evening. Ask for free particulars. Home 2484; Bell 943.

WANTED—Young men and women. Prepare for office positions at South Bend Business College. Day or night sessions. Enter at any time. Individual instruction given in all branches. Catalog free. Write, call or telephone. Bell 551; Home 5551. Office open weekdays, 9 a. m. to 5 p. m. Monday, Wednesday and Friday evenings. South Bend Business College.

BOARDING AND LODGING.

HARRISON ST., 908—Room and board for two ladies, at \$3 per week.

BUSINESS PERSONALS.

SPRELLA Corsets. Bell 3449; Home 1638.

BUSINESS PERSONALS.

"AS A SHOP IT'S A JEWEL"

We Fashion Hats of Smart Design. Individuality and Becomingness Assured.

Let us remodel your last year's hat in the latest style.

"The Little Shop Around the Corner." DORR L. D. S. H. M. D. 105 VISTULA AV.

"SALSAD"

Registered Softens and purifies water. Turns it into an efficient hairbrush cleaner. Don't use Salsad washing and cleaning unless you wish to save labor and money.

For free sample and booklet "phone Bell 3308 or ask your grocer.

"THE COX FORT SHOP"

Bel 637—5th Fl. J. M. S. Bldg.—Home 6191

—To the women of South Bend—Are you afflicted with unsightly hair on arms or face? Come here and have them removed by electrolysis. Skilled operators, painstaking work. Phone for appointment.

DELLA SWARTZ—Graduate masseuse, 611 E. Bronson st. Bell phone 3517—pupil of the famous Prof. Knell of Stockholm, Sweden. Will accept few more patients who desire treatments by genuine Swedish massage methods.

NAMES YOU OUGHT TO KNOW.

ANCIENT BUT GOOD ADVICE FROM THE FASHION SHOP—111 W. Wayne St.—Home Phone 3072.

"A STITCH IN TIME SAVES NINE"—The last year's suits and discarded gowns made up in up-to-the-minute creations. Let us save your clothes and also your money.

"Y O U R D R E S S M A K E R"

It's done for you in a jiffy at the Shop with the green and white sign. Up-to-the-minute clothing work that's unbeatable. (Shoes called for and delivered without extra charge.)

THE QUALITY SHOE REPAIR CO., 404 1/2, 130 N. Michigan St. H. 6284.

FOR SALE—Another lot of full figure dress forms, any size from 32 to 42, at \$1.05. Also 50 more 12 section adjustable forms at \$8.75. Now is the time to act. HAVENSTOCK, The "White" Man, 208 W. Jefferson Blvd.

SCREEN DOORS and windows should be ordered now. We make all kinds and those that last and fit. We rewire and repair all screens and sell screen wire. Miller Cabinet and Machine Shop, 816 Portage av. Home phone 2032.

ALL KINDS OF FUR WORK. Rebinding and repairing men's and women's fur coats a specialty. MRS. E. R. FELLER, 1318 S. Rush. Bell phone 1312.

CITY MOVING AND WRECKING CO. does house moving, hoisting and hauling of cars, boilers, etc. We also buy old houses. Office 40 S. Laurel st. Home phone 5122; Bell 122.

D. Armstrong, 122 E. Colfax. Home phone 5339. Call him for all kinds of rockers, rubber stamps, etc. and stencils. Ambulances, baby cabs, etc.

Old furs remodeled; fur coats relined. Mrs. A. Hiss, 324 W. Jefferson. Bell 3074.

DO YOU KNOW THAT

The police are busy. After a thorough investigation of the different sewing machines, another policeman has decided that the "White" proves itself.

The "White" proves itself. HAVENSTOCK, The "White" Man, 208 W. Jefferson Blvd.

"BRILLO"—Scours and cleans aluminum and brass. It's the only thing that cleans everything. Besides it does not pit or make the utensils rough as do alkali soaps. 10 and 25 cent sizes at most grocers. O. W. Schaffner, 134 N. Michigan st. Home phone 5694.

SPINAL ADJUSTMENT'S remove the cause of disease; aid in development; restore co-ordination; and let you acquainted with your own individuality. Know yourself. Investigate. H. M. Barnes, chiropractor, 24 State 322 1/2 S. Michigan st. (Indiana Theater Bldg.) Home 2470.

GRUMMILL SUPPLY CO., Bell 1250, Home 6240, sells forked \$5 coal at \$4 per ton all winter.

HARTMAN sells the best coal in the city. Lowest prices now. Bell 70. Home 5531.

BOARDING AND LODGING.

WANTED—Room and board in private modern home, located in central western part of city. Call Mr. Smith, Bell 50 or Home 5050, during business hours.

VISTULA AVE., 454—Wanted—Couple of roomers and boarders; modern home, 4 blocks from street car station; rates reasonable.

FURNISHED ROOMS FOR RENT

W. COLFAX AV., 512—FOR RENT—One furnished front room, suitable for two or three; with or without board; thoroughly modern home. Reference. Home phone 8877.

COLFAX AV., 107 W.—FOR RENT—Furnished rooms.

E. JEFFERSON BLVD., 127 1/2—FOR RENT—Nicely furnished front room, suitable for one or two gentlemen. Home phone 1380.

HOUSEKEEPING ROOMS FOR RENT.

FIFTH ST., 1123 S.—FOR RENT—Furnished rooms for light housekeeping. Heated. Near watch factory.

PARIS ST., 236—FOR RENT—2 large furnished light housekeeping rooms.

HOUSEKEEPING ROOMS FOR RENT.

LAFAYETTE ST., 917 S.—Furnished rooms for light housekeeping; furnace heat, gas, bath, phone.

STORES AND OFFICES FOR RENT

FOR RENT—Office rooms, either single or en suite; building is centrally located; elevator service and other modern conveniences. Are your offices properly kept up? Janitor service included in rental; office and everything is kept in first class condition. Apply Dr. E. B. Dean, Dean Building.

FOR RENT—Store room and market equipped with counters and shelving; good ice box and meat blocks, rendering kettles, etc. Home phone 6331. John Roth, 214 W. Jefferson Blvd.

FOR RENT—Office room, first floor, 214 W. Jefferson Blvd. and part of good basement. John Roth, 214 W. Jefferson Blvd. Home phone 6331.

MISCELLANEOUS FOR RENTS

ELKS' HALL FOR RENT—For balls, banquets, entertainments, meetings. Separate entrance. Will serve eats if desired. Apply to Fred Drechsel.

HOUSES FOR RENT

FOR RENT—7 rooms, E. Bartlett st., modern, garage \$35.

7 rooms, S. Main st., modern \$20.

7 rooms, N. Hill st., partly modern \$10.

7 rooms, W. Linden st. \$10.

5 rooms, W. Bowman st. \$10.

6 rooms, Kenwood av. \$10.

6 rooms, McKinley st. \$10.

4 rooms, Kenwood av. \$7.

7 rooms, River Park \$8.

10 acres, new six room house, bath \$10.

HASTINGS.

Bel 211. 215 N. Michigan st. Home 6440.

Office Open Evenings.

CLEVELAND AV., 514—FOR RENT—Eight room modern house. Inquire Home phone 6431; Bell 4631.

FRANKLIN ST., 1911 S.—FOR RENT—10-room brick house and barn, large yard, half acre. Inquire Dudley M. Shively.

INDIANA AV., 2011 W.—FOR RENT—6 room house, \$20 per month; 2015 W. Indiana av. 8-room house, \$6.00 per month. House on W. Division st., 5-room house, \$7.00 per month; house on Anthony st., 6-room house, \$8.00 per month. S. M. Robinson & Son, 124 N. Main st. Bell phone 685; Home phone 6114.

LINCOLN WAY, 1007 E.—FOR RENT OR SALE—All modern, 8-room house.

STUDEBAKER ST., 246—FOR RENT—Modern 7-room house, newly papered, in best condition, good location, paved street.

WASHINGTON AV. W.—FOR RENT—Twelve room house, modern, two bath rooms, hardwood floors, near business district. Inquire Iwan Brothers, Bell phone 402.

WASHINGTON AV. W.—FOR RENT—Eight room modern house. Close in. Inquire 609 W. Washington av. Home phone 1885.

FOR RENT—6-room house \$6; 6-room house \$8. GAS, ELECTRIC LIGHT. Call 705 S. S. Bldg., 2 to 9 Tuesday, Thursday, Saturday.

FOR RENT—8-room house, near in. Modern except furnace. For exchange, good house for 40 acres. Bell 1737.

FOR RENT—A steam heated modern house. Home 1638; Bell 3449.

FOR RENT—6 room house. Home phone 2127.

HOUSEHOLD GOODS.

FOR SALE OR EXCHANGE. Trade in your old stoves and furniture on new goods.

We can furnish you with anything from the cheapest to the very best. 208 N. Main st.

FOR SALE—One dining room table, 11 ft. by 16 ft., 2 rockers, cotton silk mattress, Wilton velvet rug, 1 dresser, 1712 S. Fellows st. Home phone 7108.

BASE BURNERS FOR SALE—Cheap; a real bargain. Jerry Moore, Home 5402; Bell 3314.

FOR SALE—A base burner coal stove; in first class condition. Cheap for a quick sale. Inquire 1241 Lincoln way W. Home 628.

FOR SALE—Private sale of seven room household goods. Nothing reserved, at 320 W. Lashelle. Bell 1417.

REAL ESTATE FOR SALE.

WHITCOMB & KELLER. 8-room modern house, Portage av.

8-room modern house, Sherman av.

7-room house, N. B. av. 100 ft. lot.

8-room house, E. Bowman st.

6-room modern house, E. Lashelle av.

5-room modern bungalow, St. Louis blvd.

Small tract for trucking in and near the city; improved or unimproved, with fruit of all kinds; 7-room house, and well equipped for chicken raising.

Will consider exchanges for farm land.

WHITCOMB & KELLER, Jefferson Bldg.

City and farm properties bought, sold and exchanged. Loans made on first mortgages and land contracts. New houses and bungalows built to suit purchasers. See us for quick results. Chas. E. Smith & Co., 303 Citizens Bank Bldg. Bell 480; Home 777. Office open Thursday and Saturday evenings.

FOR SALE—New Modern 7 room house; 1/2 block from Muesel school. Lot 43 1/2 x 134 1/2. Deal direct with owner at 906 Cleveland av.

HOW TO WRITE A WANT AD

First know what you want to say. Then say it. Use simple words. Make your meaning absolutely clear. Leave nothing to the reader's imagination—as this want ad does:

FOR RENT—1198 Jones street, 6-room house, \$25.00. Address OWNER, care News-Times.

This advertiser was "penny wise and pound foolish." He gave so little information it is safe to say he never had an answer.

What about the condition of the house? Plenty of closets? Lighting? Heating? Has the house an attic? Cellar? Or both? Is there a rear yard? Front yard? Rear porch? Front porch? And many other points?

No one but the owner knows. Surely one should not expect results from such meager information.

And there's not one word about car line. Even though some may know, there are others who don't. And strangers are arriving daily, some of whom may stay for good.

Now, read this for an example of how to write a want ad that will bring replies:

FOR RENT—1183 Jones street, 6-room house in splendid condition, with large closet in every living room and in the second-floor hall, one block from car line; electricity and gas; steam heat; modern tile bathroom with large tub and fine shower with cushion; roomy kitchen with modern gas stove and refrigerator; large cement cellar; fair-sized rear yard, 75-foot rear porch, large front and rear porch. Get key next door; \$25.00 month. Address OWNER, care News-Times.

Here is information from which we form a mental picture of this house. If we were seeking one in such a location this want ad would send us scurrying out there for fear some one would get ahead of us.

What if this want ad does cost a little more. It is bound to pay by the inquiries it will bring—and inquiries from prospective tenants are what this advertiser wants or he wouldn't advertise.

This applies to the writing of all want ads, whether it is a house you wish to rent, a business you wish to sell, or a farm you wish to buy.

Give ALL the information you want. Want WERTY YET? THE READER. Then bring it to The News-Times, or

PHONE BELL 2100 HOME 1151

ASK FOR MISS CLASSIFIED

THE NEWS-TIMES

REAL ESTATE FOR SALE (Continued)

FOR SALE. Seven-room house on Ohio st., one-half block from Michigan st., \$2,100. Two acre lots on Portage av.; close to pavement. Will sell on contract.

Seven-room house; partly modern; large barn; Milton av. \$1,600.

MCHENRY REAL ESTATE, 118 S. Main St. Bell 290.

FOR SALE OR RENT—A fine manufacturing plant, good bank building, 33,000 square feet floor space, steam heated, well-lighted, operated by never failing water power, located on New York Central lines and Grand Trunk. A. J. and J. W. Schindler, agents, Mishawaka, Ind.

FOR SALE—Choice 1/4 acre lots, 75x142 ft., near Stop 1 on the Niles car line, 50 ft. frontage, \$10. \$1 down and 50c per week. 40 of these lots have been sold and the choice lots are selling fast. South Bend Realty Co., 225 S. Main st. Bell 1774; Home 628.

FOR SALE—A very desirable lot, corner Harrison and Chicago av. At ideal place for garage or other business, or will lease for term of years. Home 5402; Bell 3114.

REAL ESTATE FOR SALE

FOR SALE—Two-acre tract, with six-room house, near city car line. Owner will sell with reasonable payment down, balance on payments. Hastings, 218 N. Michigan st. Bell, 211; Home, 6440. Office open evenings.

FOR SALE—7 room house; modern except furnace; paved st., 3 blocks to walk; large lot; east front; will take vacant lot as first payment. W. J. O'NEIL, Home 4352.

FARM LANDS.

FOR SALE—199 acre stock and grain farm; good buildings on main state gravel road; 4 miles northeast of Dowagiac. Easy terms; will take some property in part payment. Wm. Wallace, 1119 Forbes av., St. Joseph, Mich.

FARM LANDS.

(Continued.)

YOU CAN OWN

40 to 80 acres of good, productive farm land in Western Michigan in a few years by paying from \$5 to \$10 per month or annual payments on the same basis. If you are a farm renter or a wage earner, this means something to you. Have you ever stopped to think if you will be any better off 10 years from now if you continue to work for the other fellow? Your best opportunity today is to buy a piece of good farm land—while it still can be had at reasonable prices. Don't delay. Start this fall. It will mean YOUR OWN HOME and will assure you a good, comfortable living in the future. We sell good lands for general farming, stock, dairying and fruit at \$10 to \$25 per acre on long time. Near railroads, towns, schools and markets. The largest selection in Michigan. Write today for book and map free and ask about special low-rate excursions. George W. Swigart, owner, B1247 First National Bank Bldg., Chicago, Ill.

FARMS FOR SALE.

200, 182, 150 and 145 acres. All close to South Bend.

FARMS FOR EXCHANGE. 120, 80, 3, 40 and 28 acres, for South Bend Mishawaka or Elkhart property.

Two in southeast addition; three in the northwest part of city; one in south end; one business property in best part of city, for farms.

E. J. CLARK, Home phone 5519; Bell phone 738.

Res. Home 6236. 703 J. M. S. Bldg.

FOR SALE—Farm 190 acres, three miles from South Bend on macadam road. Good buildings, 40 acres in alfalfa, just the farm to buy to make money on. This farm will pay for itself in double in value in the next ten years. Let me show you this farm. Bell phone 4352. F. M. JACKSON, Home phone 5538. Cor. Main & Center sts.

FOR SALE—57-acre farm seven miles west of city on gravel road; 40 acres built land. Good house, barn and other buildings. Owner will accept one-fourth cash, balance on time at six per cent. Hastings, 218 N. Michigan st. Bell, 211; Home, 6440. Office open evenings.

FOR SALE—Eight-acre tract of land on Niles car line. At Bertrand stop. Hastings, 218 N. Michigan st. Office open evenings. Bell, 211. Home 6440.